

## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

May 28, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$90,586	33
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Lemar, Mike	Sunshine State Agency	\$40,923	22
Borosak, William J. Jr.	Secure Financial Group, LLC	\$39,449	9
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Barta, Devin M.	Barta Insurance Agency	\$24,180	4
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$20,867	7
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$19,871	2
Abbatiello, Vincent	Mainstay Retirement Solutions	\$18,492	2
Concklin, Ron	Rosenberg-Concklin, Inc.	\$16,871	11
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$16,256	7
Schwartz, Scott J.	Insurance Protection Services	\$16,236	1
Ahlbum, Tim	Health Coverage Solutions	\$15,504	6
Shackelford, Edward L.	The Assurance Group, Inc.	\$15,408	4
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$14,039	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$12,491	6
Jacobson, Sandy A.	Jacobson Insurance Agency	\$12,226	3
Hatton, Catherine E.	Long Island Insurance Solutions	\$11,702	22
Snow, Audrey	Snow Insurance Agency	\$11,578	1
AmeriLife		\$10,969	20
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$9,396	2
Benefit Plans of America, Inc.		\$9,204	3
Ahmed, Nur N.	Ahmed Insurance Agency	\$8,536	3
Pollier, Robert L. Jr.	Senior Management Services	\$8,064	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$7,848	4
Clark, John W.	Senior Solutions Insurance Agency	\$7,617	6
Contemporary Employee Plans, Inc.		\$7,224	1
Gruber, Sonny	Gruber Insurance Agency	\$6,936	1
Levy, Charles III	Levy Insurance Agency	\$6,779	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$6,698	3
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$6,586	4
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$6,551	1
Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$6,431	3
Mangini, Nicholas L.	Mangini Insurance Agency	\$6,276	1
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$5,988	2
Maisonet, Joseph	Maisonet Insurance Agency	\$5,760	2
Bledsoe, Forrest L.	Chamber Health Plans, Inc.	\$5,328	1
American Eagle Consultants, Inc.		\$5,235	6

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May 28, 2017

#### Bronze Producers (\$2,500 - \$5,000)

Catalano, Chase R.	Catalano Insurance Agency	\$4,968	1
Weir, Maurice L.	Weir Insurance Agency	\$4,968	1
Elite Insurance Partners, LLC		\$4,308	2
Rosati, Lisa	Rosati Insurance Agency	\$4,307	2
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$4,200	1
Iwill Advisors, Inc.		\$4,152	2
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$4,031	2
Friedman, Michael D.	Friedman Insurance Agency	\$3,888	1
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$3,888	1
Weinfeld, Shia	Weinfeld Insurance Agency	\$3,888	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$3,768	1
Sklar, Susan T.	Sklar Insurance Agency	\$3,768	1
Kauffman, Shirley	Kauffman Insurance Agency	\$3,744	1
Holstein, Gerald K.	Holstein Insurance Agency	\$3,672	1
Hirsch, Susan J.	Hirsch Insurance Agency	\$3,432	2
Gurdak, Kevin	Gurdak Insurance Agency	\$3,372	1
Broedell, Joseph F.	Broedell Insurance Agency	\$3,272	1
Schuler, James F.	Consumer Group Services, Inc.	\$3,191	1
Soucy-Snowman, Catherine	Soucy-Snowman Insurance Agency	\$3,143	1
Platinum Choice Healthcare		\$3,096	1
Long Island Health Plans, Inc.		\$3,048	4
Cheek, Steven J.	Cheek Insurance Agency	\$3,012	1
Bowes, Rick	Bowes Insurance Agency	\$2,976	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$2,963	2
Centerstone Insurance & Financial Svcs.		\$2,844	1
Eppy, Joseph	Eppy Insurance Agency	\$2,844	1
Chernoff, Michael D.	Chernoff Insurance Agency	\$2,759	1
AMAC Senior Resources Network		\$2,688	1
Jones, Glenn G.	Jones Insurance Agency	\$2,676	1
Lobdell, Deborah H.	Lobdell Insurance Agency	\$2,676	1
Moraski, Matthew B.	Moraski Insurance Agency	\$2,676	1
GMP Retirement Strategies, Inc.		\$2,532	1

## Writing Agents

### Combined Health/Life

FOR THE WEEK ENDING

**May 28, 2017**

#### Diamond Producers (\$20,000 & Above)

#### Platinum Producers (\$15,000 - \$20,000)

Schwartz, Scott J. \$16,236

#### Gold Producers (\$10,000 - \$15,000)

Sheldon, Paul, CLU, ChFC	\$14,039	Snow, Audrey	\$11,578
Sachs, Kerry	\$12,707	Abbatiello, Vincent	\$10,356

#### Silver Producers (\$5,000 - \$10,000)

Jacobson, Sandy	\$9,826	Jaffe, Joseph A.	\$6,552
Primack, Neil E.	\$9,096	Fingeret, Benjamin W.	\$6,551
Balogh, Christian J.	\$8,550	Brown, Matthew	\$6,420
Ripoll, Glenn A.	\$8,304	Schroeder, Zac	\$6,276
Jennings, Mark	\$8,136	Stevens, Jason	\$6,167
Pollier, Robert L. Jr.	\$8,064	Ottovogio, Xiomara	\$6,132
Ahlbum, Jon	\$7,979	Vickers, Jordan	\$6,120
Barta, Devin M.	\$7,788	Sanders, Barbara L.	\$5,352
Rashkin, James A.	\$7,224	Bullard, Janet C.	\$5,328
Kempler, Gary S.	\$7,164	Lovelace, David P.	\$5,327
Gruber, Sonny	\$6,936	Zarins, Ivars	\$5,004
Levy, Charles III	\$6,779		

#### Bronze Producers (\$2,500 - \$5,000)

Goldstein, Dan	\$4,968	Gordon, Ian	\$3,624
Sotolongo, Leidyt	\$4,956	Haass, David	\$3,576
Kraus, Bernard	\$4,356	Roberts, James A.	\$3,564
Nordstrom, Timothy W.	\$4,200	Lemar, Mike	\$3,506
Gumora, Helene	\$4,020	Terminiello, Christine	\$3,480
Edwards, Jackson IV	\$3,996	Rosati, Lisa	\$3,479
Jakovich, George M.	\$3,948	Savage, Gina	\$3,479
Rush, Francine	\$3,936	Gurdak, Kevin	\$3,372
Feuer, Eli	\$3,888	Aarons, Neill	\$3,300
Reisman, Jacob	\$3,888	Charley, Dennis	\$3,276
Rosen, Paul J.	\$3,888	Maviglia, Raymond C.	\$3,276
Siddique, Nayeem	\$3,888	Broedell, Joseph F.	\$3,272
Hoyek, Pete N.	\$3,768	Hackmeier, Jeff D.	\$3,191
Sklar, Susan T.	\$3,768	Zum Tobel, Marc	\$3,191
Vuoso, Giorgio	\$3,744	Soucy-Snowman, Catherine	\$3,143
Sloan, Barbara	\$3,696	Rheingold, Marc	\$3,108
Holstein, Gerald K.	\$3,672	Bock, Frederick	\$3,096

## Writing Agents

FOR THE WEEK ENDING

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**May 28, 2017**

Moore, Daniel	\$3,096	Richey, Catherine S.	\$2,844
Payant, Thomas A.	\$3,084	Saylor, Dexter R.	\$2,844
Westfall, Edward B.	\$3,024	Chernoff, Michael D.	\$2,759
Hunt, Marilee	\$3,012	Taylor, David A.	\$2,759
Bowes, Rick	\$2,976	Vertich, Mark	\$2,759
Bono, Peter F.	\$2,927	Claassen, Matthew J.	\$2,688
Whiteley, William R.	\$2,927	Graham, Christopher N., CLU	\$2,688
Konz, Douglas J.	\$2,846	Lambert, Gary	\$2,688
Becker, Gary S.	\$2,844	Portnow, Norman	\$2,687
Bowling, Mindie N.	\$2,844	Bucklew, Kimberly A.	\$2,676
Campana, Diana M.	\$2,844	Daenzer, Christopher	\$2,676
Cooper, Bradley D.	\$2,844	Gethers, Julie	\$2,676
Cortes, Julio C.	\$2,844	Shank, Brand L.	\$2,676
Fallick, Harold	\$2,844	Simon, Julie	\$2,676
Kingsley, Beverly J.	\$2,844	Zaccagnino, Andrew J.	\$2,676
Knight, Janet M.	\$2,844	Preacher, George H.	\$2,532
Pekala, David C.	\$2,844		